

Europass Curriculum Vitae



Personal Information

First name(s) Surname(s) **Angel Dimitrov Zhilanov, M.Eng.**
Address Sofia 1592, Druzhba district, bl. 47, entr. E, ap. 101
Telephone Number **Mobile Number:** 0888 805 895
Nationality Bulgarian
Date of Birth 19/07/1961
Sex Male

Work Experience

<p>Dates</p> <p>Occupation or Position Held</p> <p>Main Activities and Responsibilities</p> <p>Employer's Name and Address</p> <p>Business or Sector</p>	<p>2015 - currently</p> <p>Mayor</p> <p>Gorna Malina Municipality, v. Gorna Malina</p> <p>Municipal administration</p>
<p>Dates</p> <p>Occupation or Position Held</p> <p>Main Activities and Responsibilities</p> <p>Employer's Name and Address</p> <p>Business or Sector</p>	<p>2003 - 2015</p> <p>Deputy Mayor</p> <p>Local economic development, project development, project implementation, construction and repairs</p> <p>Gorna Malina Municipality, v. Gorna Malina</p> <p>Municipal administration</p>
<p>Dates</p> <p>Occupation or Position Held</p> <p>Main Activities and Responsibilities</p> <p>Employer's Name and Address</p> <p>Business or Sector</p>	<p>2002 - 2003</p> <p>Sales Manager, Sales Director</p> <p>Development of distribution network and retail trade network, trade correspondence, offers, negotiations, contracts</p> <p>Balkan Special OOD, v. Gorna Malina</p> <p>Dairy processing business</p>
<p>Dates</p> <p>Occupation or Position Held</p> <p>Main Activities and Responsibilities</p> <p>Employer's Name and Address</p> <p>Business or Sector</p>	<p>1999 - 2002</p> <p>Deputy Head of Canned Food department and Basic Foods department</p> <p>Selection of supplier companies, queries, sales control, team leader of assistants and merchandisers, technical consultancy, trade correspondence</p> <p>Metro Cash & Carry, Sofia</p> <p>Wholesale</p>

Dates	1992 - 1998
Occupation or Position Held	Commercial Director
Main Activities and Responsibilities	Logistics, commercial correspondence, offers, negotiations, customs processing, distribution in the country and development of a retail trade network in Sofia
Employer's Name and Address	Sofia Solun EOOD, Sofia
Business or Sector	Commercial Representation of KRAFT JAKOBS, Athens, Greece.

Dates	1990 - 1992
Occupation or Position Held	Commercial and technical consultant, head of laboratory
Main Activities and Responsibilities	Commercial and technical consultant, head of laboratory
Employer's Name and Address	SC Energokibernetika, Sofia
Business or Sector	Development of energy systems and equipment

Dates	1988 - 1990
Occupation or Position Held	Chairman of a municipal organization of Bulgarian Trade Unions
Main Activities and Responsibilities	Chairman of a municipal organization of Bulgarian Trade Unions
Employer's Name and Address	BTU Gorna Malina
Business or Sector	Protection of workers' interests

Education

Dates	1990 - 1992
Main Subjects / Occupational Skills Covered	Business Administration
Education or Training Organisation's Name and Type	University of National and World Economy - Sofia
National Classification Level	Postgraduate qualification

Dates	1982 - 1988
Main Subjects / Occupational Skills Covered	Mechanical Engineer
Education or Training Organisation's Name and Type	Technical University - Sofia
National Classification Level	Master's degree

Personal Skills and Competences

Mother Tongue **Bulgarian**

Other Languages

	English
• Reading	Good
• Writing	Good
• Speaking	Good
	Russian
• Reading	Good
• Writing	Good
• Speaking	Excellent

Social Skills and Competences	Teamwork, coordination and control, planning Trainings, courses and extensive practical experience as a Project Manager
Organizational Skills and Competences	Commercial correspondence, tenders, inquiries, procurement, negotiation, public procurement, customs clearance of goods, holder of permit to information classified at 'secret' level, as well as rich experience in dealing with this matter
Technical Skills and Competences	Computer literacy – Word, Excel, Internet
Artistic Skills and Competences	
Driving Licence	Category B – active practice